



February 3, 2026

To,

National Stock Exchange of India Ltd. Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Email: cmplist@nse.co.in Symbol: VBL	BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Email: corp.relations@bseindia.com Security Code: 540180
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Sub: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015: Press Release

Dear Sir/Madam,

Please find attached herewith a copy of the Proposed Press Release to be issued by the Company.

The same is also being uploaded on website of the Company at www.varunbeverages.com.

You are requested to take the above on record.

Yours faithfully,
For Varun Beverages Limited

Ravi Batra
Chief Risk Officer & Group Company Secretary

Encl.: As above

VARUN BEVERAGES LIMITED



Varun Beverages' Q4 & CY2025 Financial Results

<u>Q4 2025</u>	<u>CY 2025</u>
Revenue grew 14.0% at Rs. 42,044.2 mn	Revenue grew 8.4% YoY to Rs. 216,853.8 mn
EBITDA higher by 10.2% YoY to Rs. 6,392.6 mn	EBITDA higher by 7.2% YoY to Rs. 50,493.7 mn
PAT higher by 32.9% YoY to Rs. 2,600.0 mn	PAT increased by 16.2% to Rs. 30,620.4 mn

Gurgaon, February 3, 2026: Varun Beverages Limited (BSE: 540180, NSE: VBL), a key player in the beverage industry, announced its financial results for the fourth quarter and year ended December 31, 2025.

Financial Performance Highlights*

Performance Review for Q4 2025 vs. Q4 2024

- Revenue from operations grew 14.0% YoY to Rs. 42,044.2 million in Q4 2025 as compared to Rs. 36,887.9 million in Q4 CY2024
 - Consolidated sales volume grew by 10.2% to 237.1 million cases from 215.1 million cases in Q4 CY2024. Sales volumes in India grew by 10.5%, and International markets grew by 10.0%
- EBITDA increased by 10.2% to Rs. 6,392.6 million in Q4 2025 from Rs. 5,799.7 million in Q4 2024
- PAT higher by 32.9% to Rs. 2,600.0 million in Q4 2025 from Rs. 1,956.4 million in Q4 2024

Performance Review for CY2025 vs. CY2024

- Revenue from operations (net of excise / GST) increased by 8.4% YoY to Rs. 216,853.8 million in CY2025 as compared to Rs. 200,076.5 million in CY2024
 - Consolidated sales volume grew by 7.9% to 1,213.1 million cases in CY2025
- EBITDA increased by 7.2% in CY2025 to Rs. 50,493.7 million from Rs. 47,110.7 million in CY2024
 - EBITDA margins declined slightly by 26 bps to 23.3% in CY2025 compared to 23.5% in CY2024
- PAT increased by 16.2% to Rs. 30,620.4 million in CY2025 from Rs. 26,342.8 million in CY2024 driven by volume growth, lower finance cost and higher other income which includes interest on deposits in India and favorable currency movement in the international territories

***Note 1:** VBL follows a calendar year of reporting (Jan to Dec); **Note 2:** Given the seasonality in the business, it is best to monitor the business on an annual basis as a significant portion of the revenues and profits are realized in the Apr-June quarter

Commenting on the performance for Q4 & CY2025 Mr. Ravi Jaipuria, Chairman, Varun Beverages Limited, said,

"CY2025 was marked by steady execution, despite weather-related disruptions in India during the peak summer season. For the full year, consolidated volumes grew by 7.9%, driving revenue growth of 8.4% and EBITDA growth of 7.2%, while PAT increased by 16.2% to Rs. 30,620.4 million, reflecting the resilience of our business model and the strength of our on-ground execution.

Volume growth in India was impacted during parts of the year due to unprecedented heavy rainfall throughout the year. However, performance improved meaningfully in Q4, with domestic volumes growing by 10.5%, reflecting the strength of our wide distribution network and strong brand portfolio. The greenfield plants and backward integration facilities commissioned during the year are progressively stabilising and are expected to support higher volumes and operating leverage in the upcoming season.

Our international operations continued to scale well, led by Africa. International volumes grew by 10.0% in Q4, with South Africa delivering healthy volume growth, supported by expansion in general trade reach, addition of visi-coolers and continued progress on backward integration and capacity enhancement, strengthening supply chain efficiency and cost competitiveness.

During the year, we announced the proposed acquisition of Twizza in South Africa subject to regulatory and other approvals. The company has 3 manufacturing facilities including backward integration which will significantly enhance our manufacturing footprint and route-to-market capabilities in Africa's largest soft drinks market, while offering meaningful synergies with our existing operations. We also continued to expand our product portfolio and categories. The snacks business in Morocco has ramped up well, distribution of snacks in Zimbabwe and Zambia is gaining traction.

Our balance sheet remains strong, supported by healthy cash flows, providing flexibility to support organic expansion, invest in cold-chain and distribution infrastructure, and pursue value-accretive strategic opportunities. In line with our commitment to delivering value to shareholders, the Board has recommended a final dividend of Rs. 0.50 per equity share, subject to shareholders' approval.

Looking ahead, we remain confident in the long-term growth potential across India and our international markets. Supported by favourable demographics and rising incomes, and backed by adequate capacities, a diversified portfolio and a strong distribution network, we believe we are well positioned to deliver sustained and profitable growth and create long-term value for all stakeholders."

Key Developments CY2025

Acquisition of 100% stake in Twizza (Pty) Limited, South Africa:

- On 21 December 2025, VBL, through its subsidiary, The Beverages Company Proprietary Limited entered into a share purchase agreement with Twizza (Pty) Limited for the purchase of 100% share capital, subject to regulatory and other approvals (if any) including but not limited to Competition Commissions of South Africa, Botswana and Eswatini, at an Enterprise value of ~ ZAR 2,095 mn. The acquisition is expected to be completed on or before 30 June 2026

Incorporation of wholly-owned subsidiary in Kenya:

- Incorporated a wholly-owned subsidiary in Kenya under Varun Beverages Limited to carry on the business of manufacturing, distribution and selling of beverages

Exclusive Distribution Agreement with Carlsberg Breweries A/S for African markets:

- Entered into an exclusive Distribution Agreement with Carlsberg Breweries A/S for their brand – Carlsberg to test market beer in the territories of certain African subsidiaries of VBL

Addition of alcoholic beverage business in the Main Objects of the Memorandum of Association:

- In response to the growing popularity of Ready To Drink (RTD) and variety of Alcoholic Beverages, VBL sees an opportunity for expansion into the business of RTD & Alcoholic Beverages of any type or description, including beer, wine, liquor, brandy, whisky, gin, rum, vodka in India & abroad

Agreement to distribute & sell PepsiCo's snack products in Zimbabwe and Zambia:

- Varun Zimbabwe and Varun Zambia (subsidiaries of the Company) started distribution & selling of PepsiCo's snack products in the territory of Zimbabwe and Zambia w.e.f. 1 February 2025

Commencement of Commercial Production at 4 Greenfield facilities:

- For CY2025 season, the Company has commissioned 4 new greenfield production facilities in India at Prayagraj; Uttar Pradesh, Damtal; Himachal Pradesh, Buxar; Bihar, and Mendipathar; Meghalaya
- Further, VBL has set-up backward integration facilities at Prayagraj plant in India, as well as at DRC plant in the international territory

Commencement of Commercial Production of PepsiCo Snacks at Morocco and Zimbabwe:

- Varun Beverages Morocco SA and Varun Beverages Zimbabwe (subsidiaries of the Company) have started commercial production of PepsiCo's snacks products, "Cheetos"

Acquisition of 50% stake in Everest Industrial Lanka (Private) Limited:

- VBL has acquired 50% equity share capital of Everest Industrial Lanka (Private) Limited ("EIL"). EIL, a company in Sri Lanka is engaged in the business of production, manufacturing, distribution and selling of commercial visi-coolers and related accessories
- Further, VBL has formed a joint venture, "White Peak Refrigeration Private Limited" in partnership with EIL, to carry on the business of manufacturing visi-coolers and other refrigeration equipment in India

Dividend:

- The Board of Directors in their meeting held on 03 February 2026 have approved a payment of final dividend of Rs. 0.50 (Fifty paise only) per equity share of the face value of Rs. 2 each, subject to the approval of equity shareholders in ensuing annual general meeting of the Company

Credit Rating Upgrade:

- CRISIL (an S&P Global Company) upgraded the company's long-term rating for bank loan facilities to CRISIL AAA/Stable from CRISIL AA+/Stable

– ENDS –

About Varun Beverages Limited:

Varun Beverages Limited ("VBL" or the "Company") is a key player in beverage industry and one of the largest franchisee of PepsiCo in the world (outside USA). The Company produces and distributes a wide range of carbonated soft drinks (CSDs), as well as a large selection of non-carbonated beverages (NCBs), including packaged drinking water sold under trademarks owned by PepsiCo. PepsiCo CSD brands produced and sold by VBL include Pepsi, Pepsi Zero, Mountain Dew, Sting, Seven-Up, Mirinda, Seven-Up Nimbooz Masala Soda and Evervess. PepsiCo NCB brands produced and sold by the Company include Slice, Tropicana Juices (100% and Delight), Seven-Up Nimbooz, Gatorade as well as packaged drinking water under the brand Aquafina.

VBL has been associated with PepsiCo since the 1990s and have over three decades consolidated its business association with PepsiCo, increasing the number of licensed territories and sub-territories covered by the Company, producing and distributing a wider range of PepsiCo beverages, introducing various SKUs in the portfolio, and expanding the distribution network. As on date, VBL has been granted franchises for various PepsiCo products across 26 States and 6 Union Territories in India. India is the largest market and contributed ~67% of revenues from operations (net) in Fiscal 2025. VBL has also been granted the franchise for various PepsiCo products for the territories of Nepal, Sri Lanka, Morocco, Zambia, Zimbabwe, South Africa, Lesotho, Eswatini & DRC and distribution rights for Namibia, Botswana, Mozambique and Madagascar.

For further information, please contact:

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Safe Harbor

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