



Corporate Off: Plot No.31, Institutional Area, Sec.-44, Gurgaon, Haryana-122002 (India)
Ph.: +91-124-4643100-500 • Fax: +91-124-4643303/04 E-mail: info@rjcorp.in • Visit us at: www.varunpepsi.com
CIN No.: L74899DL1995PLC069839

August 1, 2019

To,

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001
Email: <a href="mailto:corp.relations@bseindia.com">corp.relations@bseindia.com</a>
Security Code: 540180

National Stock Exchange of India Ltd. Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Email:cmlist@nse.co.in

Symbol: VBL

Subject:

- 1. Regulations 33: Unaudited Financial Results for the period ended June 30, 2019:
- 2. Regulation 30: Declaration of Interim Dividend of Rs. 2.50/- per equity share for the year 2019;
- 3. Regulation 42: Intimation of Record Date for the purpose of Interim Dividend
- 4. Regulation 30: Disclosure of material events under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

The Board of Directors at their meeting held today (started at 11.00 A.M. and concluded at 12:15 P.M.) considered and approved the following:

1. The Unaudited Standalone and Consolidated Financial Results of the Company for the period ended June 30, 2019 (Copy of the same along-with Limited Review Report issued by M/s. Walker Chandiok & Co., LLP and M/s. APAS & Co., Chartered Accountants and Joint Statutory Auditors of the Company, with unmodified opinion are attached).

Copies of the above mentioned results are also being uploaded on website of the Company at <a href="https://www.varunpepsi.com">www.varunpepsi.com</a>

2. The payment of interim dividend of Rs. 2.50/- (Two Rupees and Fifty Paisa only) per equity share for the year 2019 on total issued, subscribed and paid up 27,39,82,838 equity shares of the nominal value of Rs. 10/- each.

The interim dividend will be paid to those Shareholders whose name appears in the Register of Members of the Company or in the list of beneficial owners maintained by the Depositories as on the Record Date fixed for the aforesaid purpose.

3. Pursuant to Regulation 42 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, fixed **Tuesday**, **August 27**, **2019** as 'RECORD DATE' for ascertaining the eligibility of the Equity Shareholders for payment of interim dividend.

[The previous record date for the purpose of ascertaining eligibility of shareholders entitled for issuance of Bonus Equity Shares of the Company was fixed for July 27, 2019 accordingly to comply with Regulation 42(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 which provides that a time gap of at least thirty days between two record



**Regd. Office :** F-2/7, Okhla Industrial Area Phase-I, New Delhi - 110 020 Tel. : 011-41706720-25 Fax. 26813665





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dates shall be maintained so to comply with the mentioned statutory regulations, Board approved **Tuesday**, **August 27**, **2019** as the 'RECORD DATE' for ascertaining the eligibility of the Equity Shareholders for payment of interim dividend]

4. Re-appointment of Mr. Varun Jaipuria (DIN- 02465412) as a Whole Time Director of the Company for a period of up to 5 (Five) years w.e.f. November 1, 2019 subject to the approval of Shareholders of the Company. Brief profile of Mr. Varun Jaipuria is attached as 'Annexure-A'.

Further, Mr. Varun Jaipuria is not debarred from holding office of Whole Time Director by virtue of any SEBI order or any other such Authority. Mr. Varun Jaipuria is not related to any Director of the Company, except Mr. Ravi Kant Jaipuria, Non-Executive Chairman of the Company (Mr Varun Jaipuria is Son of Mr. Ravi Kant Jaipuria).

5. Re-appointment of Mr. Raj P. Gandhi (DIN: 00003649) as a Whole Time Director of the Company for a period of up to 5 (Five) years w.e.f. November 1, 2019 subject to the approval of Shareholders of the Company. Brief profile of Mr. Raj P. Gandhi is enclosed as 'Annexure – A'.

Further, Mr. Raj P. Gandhi is not debarred from holding office of a Whole Time Director by virtue of any SEBI order or any other such Authority and not related to any Director of the Company.

6. Resignation of Mr. Kamlesh Kumar Jain (DIN: 01822576) as a Whole Time Director and Chief Financial Officer (Key Managerial Personnel) of the Company with immediate effect, due to his role enhancement and accordingly ceased to be a member of the Committees of the Board of Directors.

Further, Mr. Vikas Bhatia is appointed as Chief Financial Officer and Key Managerial Personnel of the Company with immediate effect in place of Mr. Kamlesh Kumar Jain.

Detailed disclosure as required under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is enclosed as Annexure- B.

Consequent to Mr. Kamlesh Kumar Jain's resignation composition of Board comprises of half of the Board of Directors as Independent Directors [One Non-Executive Chairman, Four Whole Time Directors and Five Independent Directors], i.e compliant of the provisions of Regulation 17 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

You are requested to take the above on record.

Yours faithfully,

For Varun Beverages Limited

Ravi Batra

Chief Risk Officer & Group Company Secretary

**NEW DELHI** 





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Annexure- A

### Brief Profile of Whole Time Directors being re-appointed

#### Mr. Varun Jaipuria

Mr. Varun Jaipuria has 10 years of experience in the soft drinks and FMCG industry and has developed training programs for talent retention, development & upgradation, including capability enhancement across Group companies. He has also led the development of our Company's M & A initiatives and successful listing of the Company on Indian stock exchanges (NSE & BSE) in 2016. Mr. Jaipuria attended Millfield School, Somerset, England and Regents College, London. He has completed Program for Leadership Development from Harvard Business School, Boston.

#### Mr. Raj P. Gandhi

Mr. Raj P. Gandhi is a commerce graduate from University of Delhi, qualified chartered accountant, and has over three decades of rich experience in the field of finance, strategy, governance, legal and M&A. He has been with the Group since 1993 and has been instrumental in strategizing its diversification, expansion, mergers and acquisitions, capex funding and institutional relationship. Prior to this, he was associated with a public sector undertaking under the department of electronics, Government of India.







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Annexure-B

Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

S.No.	Details of Event	Information of Event
1.	Reason of change i.e. appointment.	Appointment as a Chief Financial Officer and Key Managerial Personnel.
2.	Date of appointment & term of appointment.	Mr. Vikas Bhatia has been appointed as Chief Financial Officer and Key Managerial Personnel with immediate effect.
3.	Brief profile	Mr. Vikas Bhatia is a commerce graduate and a qualified FCA & ICWA. He had joined the Company on January 15, 2019 as Executive Director – Finance (Non Board Member) and is being inducted into the current post with immediate effect.  Mr. Bhatia is a Finance professional with a diversified FMCG career spanning across 30 years including 16 years of international assignments with large MNCs having lived in India and other countries. Before joining Varun Beverages Ltd, he was working with Carlsberg Group for 6 years including his last assignment for Western Europe Region, based out of Denmark at the Group HQ. Prior to this, Mr. Bhatia has worked with iconic multinational companies such as Whirlpool, P&G, Gillette, PwC etc. in India and overseas across 5 countries in the EMEA Region. During these tenures with the said Companies, Mr. Bhatia has held multiple leadership positions and delivered a strong track record in strategy development, stakeholder management, driving change, restructuring, cost rationalization, project management, business partnering, improving operational effectiveness and profitability, strengthening governance and rebuilding the Finance organization.
1.	Disclosure of relationship with other Directors.	N.A.



Regd. Office: F-2/7, Okhla Industrial Area Phase-I, New Delhi - 110 020

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Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

### To the Board of Directors of Varun Beverages Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Varun Beverages Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') and its associates (refer Annexure 1 for the list of subsidiaries and associates included in the Statement) for the quarter ended 30 June 2019 and the consolidated year to date results for the period 01 January 2019 to 30 June 2019, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), SEBI Circular CIR/CFD/FAC/62/2016 dated 5 July 2016, (hereinafter referred to as 'the SEBI Circular'), and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), to the extent applicable.

- 4. Based on our review conducted and procedures performed as stated in paragraph 3 above and upon consideration of the review reports of the other auditors referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act, the SEBI Circular and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We did not review the interim financial results of seven subsidiaries included in the Statement, whose financial information reflect total assets of ₹ 16,729.06 million as at 30 June 2019, and total revenues of ₹ 4,309.78 million and ₹ 8,584.61 million, total net profit after tax of ₹ 225.76 million and ₹ 86.01 million, total comprehensive income of ₹ 218.76 million and ₹ 79.01 million, for the quarter and six month period ended on 30 June 2019, respectively, and cash flows (net) of ₹ (140.33) million for the period ended 30 June 2019, as considered in the Statement. The Statement also includes the Group's





Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (Cont'd)

share of net profit after tax of ₹ 13.12 million and ₹ 21.03 million and total comprehensive income of ₹ 13.12 million and ₹ 21.03 million, for the quarter and six-month period ended on 30 June 2019, respectively, as considered in the Statement, in respect of two associates, whose interim financial results have not been reviewed by us. These interim financial results have been reviewed by other auditors whose review reports have been furnished to us by the management, and our conclusion in so far as it relates to the amounts and disclosures included in respect of these subsidiaries/ associates is based solely on the review reports of such other auditors and the procedures performed by us as stated in paragraph 3 above. Our conclusion is not modified in respect of this matter.

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For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No: 001076N/N500013

Anupam Kumar

Darther

Membership No. 501531 UDIN 19501531 AAAAAV87

Place: Gurugram Date: 01 August 2019

L-41 Connaught Place, New Delhi 110 001 For APAS & Co.

Chartered Accountants

Firm Registration No: 0003400

Sumit Kathuria

Partner

Membership No. 520078

UDIN 195200784AAACY8073

NEW DELHI FRN-000340C

Place: Gurugram
Date: 01 August 2019

8/14 Basement, Kalkaji Extension, New Delhi 110 009 Independent Auditor's Review Report on Consolidated Unaudited Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (Cont'd)

#### Annexure 1

#### List of entities included in the Statement

#### Subsidiaries

- 1. Varun Beverages (Nepal) Private Limited
- Varun Beverages (Acepa) i fivate Emilied
   Varun Beverages Lanka (Private) Limited
   Varun Beverages Morocco SA
   Ole Spring Bottlers (Private) Limited
   Varun Beverages (Zambia) Limited

- 6. Varun Beverages (Zimbabwe) (Private) Limited
- 7. Varun Beverages (Botswana) (Proprietary) Limited

### **Associates**

- 1. Angelica Technologies Private Limited
- 2. Lunarmech Technologies Private Limited





Independent Auditor's Review Report on Standalone Unaudited Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)

## To the Board of Directors of Varun Beverages Limited

- 1. We have reviewed the accompanying statement of standalone unaudited financial results ('the Statement') of Varun Beverages Limited ('the Company') for the quarter ended 30 June 2019 and the year to date results for the period 01 January 2019 to 30 June 2019, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
- The Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013 ('the Act'), SEBI Circular CIR/CFD/FAC/62/2016 dated 5 July 2016, (hereinafter referred to as 'the SEBI Circular'), and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act, the SEBI Circular, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.

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For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No: 001076N/N500013

bupam Kumar

Membership No. 501531 UDIN19501531AAAAAU698

Place: Gurugram Date: 01: August 2019

L-41 Connaught Place, New Delhi 110 001

For APAS & Co.

Chartered Accountants

Firm Registration No: 000340C

Sumit Kathuria

Partner

Membership No. 520078

UDIN 195260 78 444

Place: Gurugram Date: 01 August 2019

8/14 Basement, Kalkaji Extension, New Delhi 110 009

**NEW DELHI** 

FRN-000340C



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#### Statement of consolidated assets and liabilities

		₹ in million
	As at 30 June 2019 (Unaudited)	As at 31 December 2018 (Audited)
Assets		
Non-current assets (a) Property, plant and equipment	50 477 07	00 004 77
(b) Capital work-in-progress	59,477.27 637,41	38,601.77
(c) Goodwill	19.40	3,523.57 19.40
(d) Other intangible assets	5,639.88	5,248,57
(e) Investment in associates	133.46	112.43
(f) Financial assets	100.40	112.40
(i) Investments	0.01	0.01
(ii) Loans	555,01	200.92
(iii) Others	8.61	8.34
(g) Deferred tax assets (Net)	159,66	334.00
(h) Other non-current assets	870.59	857.60
Total non-current assets (A)	67,501.30	48,906.61
Current assets		
(a) Inventories	8,069.56	5,783.97
(b) Financial assets	•	•
(i) Trade receivables	2,679.60	1,280.25
(ii) Cash and cash equivalents	951.70	429,36
(iii) Bank balances other than (ii) above	571.54	505.44
(iv) Loans	164.48	15.53
(v) Others	1,920.03	1,404.78
(c) Current tax assets (Net)	19.46	4.10
(d) Other current assets	2,806.23	1,984.04
Total current assets (B)	17,182.60	11,407.47
Total assets (A+B)	84,683.90	60,314.08
Equity and liabilities Equity		
(a) Equity share capital	1,826,55	1,826.42
(b) Other equity	23,169.62	18,158.62
Equity attributable to owners of the Company	24,996.17	19,985.04
(c) Non-controlling interest	52.46	77.68
Total equity (A)	25,048.63	20,062.72
Liabilities		
Non-current (iabilities		
(a) Financial liabilities		
(i) Borrowings	31,017.32	19,800.69
(b) Provisions	1,464.88	1,052.55
(c) Deferred tax liabilities (Net)	2,538.14	1,921,66
(d) Other non-current liabilities	44.01	67.75
Total non-current liabilities (B)	35,064.35	22,842.65
Current liabilities		
(a) Financial fiabilities		
(i) Borrowings	1,515.88	3,776.55
(ii) Trade payables		
(a) Total outstanding dues of micro enterprises and small enterprises	0.51	2.47
(b) Total outstanding dues of creditors other than micro enterprises and small enterprises	6,373.12	3,165.50
(iii) Other financial liabilities	11,374.01	8,512.43
b) Other current liabilities	4,104.29	1,466.55
c) Provisions	251.87	160.19
d) Current tax liabilities (Net)	951.24	325.02
Total current liabilities (C)	24,570.92	17,408.71
Total liabilities (D≊B+C)	59,635.27	40,251.36
Total equity and liabilities(A+D)	84,683.90	60,314.08
See accompanying notes		622



Signed For Identific





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#### Statement of consolidated unaudited financial results for the quarter and half year ended on 30 June 2019

₹ in million, except per share data

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Particulars	Three months	Three months	Three months	Six months	Six months	Year ended on
	ended on	ended on	ended on	ended on	ended on	
	30 June 2019	31 March 2019	30 June 2018	30 June 2019	30 June 2018	31 December 2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Income						
(a) Revenue from operations	28,514.59	13,806.07	20,971.46	42,320.66	32,195.19	52,281.27
(b) Other income	33.39	14.02	3.47	47.41	85.1 <u>1</u>	218.24
Total income	28,547.98	13,820.09	20,974.93	42,368.07	32,280.30	52,499.51
2. Expenses						
(a) Cost of materials consumed	11,112.41	5,898.21	8,163.95	17,010.62	13,952.19	21,122.78
(b) Excise duty	410.05	214.62	380.15	624.67	656.18	1,228.72
(c) Purchases of stock-in-trade	2,335.07	897.38	563.22	3,232.45	963.07	1,942.18
<ul><li>(d) Changes in inventories of finished goods, stock-in-trade and work-in-progress</li></ul>	(152.31)	(807.39)	861.28	(959.70)	(410.85)	(623.97)
(e) Employee benefits expense	1,991.64	1,583.64	1,510.65	3,575.28	2,896.86	5,829.51
(f) Finance costs	848.17	590.28	517.64	1,438.45	1,116.81	2,125,63
(g) Depreciation and amortisation expense	1,254.10	990.29	1,000.43	2,244.39	1,911.03	3,850.70
(h) Other expenses	4,938.95	3,835,86	3,743.63	8,774.81	6,662.22	12,716.18
Total expenses	22,738.08	13,202.89	16,740.95	35,940.97	27,747.51	48,191.73
3. Profit before tax and share of profit in associates(1-2)	5,809.90	617.20	4,233.98	6,427.10	4,532.79	4,307.78
4. Share of profit in associate	13.12	7.91	6.65	21.03	17.59	30.20
5. Profit before tax (3+4)	5,823.02	625.11	4,240.63	6,448.13	4,550.38	4,337.98
6. Tax expense:						
(a) Current tax	997.91	144.52	1,295.40	1,142.43	1,350.29	1,094.09
(b) Adjustment of tax relating to earlier periods	2.23		-	2.23		14.35
(c) Deferred tax	772.95	80.19	(122.66)	853.14	(65.18)	230.91
Total tax expense	1,773.09	224.71	1,172.74	1,997.80	1,285.11	1,339.35
7. Net Profit for the period (5-6)	4,049.93	400.40	3,067.89	4,450.33	3,265.27	2,998.63
8. Other comprehensive income						
A Items that will not be reclassified to profit or loss	365.14	(59.13)	11.78	306.01	(26.08)	(16.53)
B Income tax relating to items that will not be reclassified to	(9.54)	20.52	(2.98)	10.98	10.39	7.78
profit or loss					4n	
C Items that will be reclassified to profit or loss	199.02	153.14	59.43	352.16	23.32	(234.44)
D Income tax relating to items that will be reclassified to	(46.36)	(35.68)	(13.71)	(82.04)	(5.38)	54.62
profit or loss						
Total other comprehensive income	508.26	78.85	54.52	587.11	2.25	(188.57)
Total comprehensive income for the period (including non-controlling interest) (7+8)	4,558.19	479.25	3,122.41	5,037.44	3,267.52	2,810.06
10. Net profit attributable to:						
A Owners	4,069.29	406.26	3,034.43	4,475.55	3,220.75	2,928.41
B Non-controlling interest	(19.36)	(5.86)	33,46	(25.22)	44.52	70.22
11. Other comprehensive income attributable to:						(155 55)
A Owners	508.26	78.85	54.52	587.11	2,25	(188.57)
B Non-controlling interest	-		-	-	-	
12. Total comprehensive income attributable to:						0.700.04
A Owners	4,577.55	485.11	3,088.95	5,062.66	3,223.00	2,739.84
B Non-controlling interest	(19.36)	(5.86)	33,46	(25.22)	44.52	70.22
13. Paid-up equity share capital (face value of ₹ 10 each)	1,826.55	1,826.52	1,826.15	1,820.55	1,820.15	1,020.42
14. Reserves excluding revaluation reserves				23,169.62	19,199.80	18,158.62
15. Earnings per share (of ₹ 10/- each) (not annualised for	*			·		
quarters and half years):						
(a) Basic	14.85	1.48	11.08	16,33	11.76	10.69
(b) Dliuted	14.85	1.48	11.08	16.33	11.76	10.69
See accompanying notes						

Signed For Identification of Post









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Tel: +91-124-4643100, Fax: +91-124-4643303, E-mail: complianceofficer@rjcorp.in, Website: www.varunpepsi.com

#### Statement of standalone assets and liabilities

		₹ in million
	As at 30 June 2019 (Unaudited)	As at 31 December 2018 (Audited)
Assets		
Non-current assets		
(a) Property, plant and equipment	48,865,59	27,983.04
(b) Capital work-in-progress	504.67	3,392.26
(c) Goodwill	19.40	19.40
(d) Other intangible assets	5,611.65	5,215.80
(e) Investment in subsidiaries and associates	8,927.44	7,744.99
(f) Financiał assets		
(i) Investments	0.01	0.01
(ii) Loans	6,179.29	6,959.06
(iii) Others	8.61	8.34
(g) Other non-current assets	493.11	523.47
Total non-current assets (A)	70,609.77	51,846.37
Current assets		
(a) Inventories	5;947.50	4,183.25
(b) Financial assets	5,947.50	4,105.25
	0.000.00	4 7 4 4 7 4
(i) Trade receivables	2,000.09	1,344.74
(ii) Cash and cash equivalents	680.42	17.75
(iii) Bank balances other than (ii) above	0.65	0.65
(iv) Loans	320.88	104.68
(v) Others	2,238.68	1,783.80
(c) Other current assets	2,467.07	1,581.41
Total current assets (B)	13,655.29	9,016.28
Total assets (A+B)	84,265.06	60,862.65
Equity and liabilities		· · · · · · · · · · · · · · · · · · ·
Equity		
(a) Equity share capital	1,826.55	1,826.42
(b) Other equity	28,717.84	24,062.97
Total equity (A)	30,544.39	25,889.39
Liabilities		
	•	
Non-current liabilities		
(a) Financial liabilities	00 004 00	40.050.40
(i) Borrowings	30,004.22	18,359.13
(b) Provisions	1,379.48	976.50
(c) Deferred tax liabilities (Net)	2,560.71	2,026.27
(d) Other non-current liabilities  Total non-current liabilities (B)	44.01 33,988.42	44,33 21,406.23
Total non-current nabilities (b)	33,300,42	£ 1,400.£3
Current liabilities		
(a) Financial liabilities		
(i) Borrowings	870.89	3,188.75
(ii) Trade payables		
(a) Total outstanding dues of micro enterprises and small enterprises	0,51	2.47
(b) Total outstanding dues of creditors other than micro enterprises and small enterprises	4,221.55	1,780.71
(iii) Other financial liabilities	9,917.77	6,943.00
b) Other current liabilities	3,537.18	1,224.09
c) Provisions	240.88	152,28
d) Current tax liabilities (Net)	943.47	275.73
Toatl current liabilities (C)	19,732.25	13,567.03
Total liabilities (D=B+C)	53,720.67	34,973.26
Total equity and liabilities (A+D)	84,265.06	60,862.65

See accompanying notes



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Corporate identification number: L74899DL1995PLC069839 Registered office: F-2/7, Okhla Industrial Area, Phase-I, New Delhi-110020 Corporate office: RJ Corp House, Plot No-31, Institutional Area, Sector-44, Gurugram-122002 (Haryana)

Tel: +91-124-4643100, Fax: +91-124-4643303, E-mail: complianceofficer@rjcorp.in, Website: www.varunpepsi.com

#### Statement of standalone unaudited financial results for the quarter and half year ended on 30 June 2019

						, except per share data
Particulars	Three months	Three months	Three months	Six months	Six months	Year ended on
	ended on	ended on	ended on	ended on	ended on	
	30 June 2019	31 March 2019	30 June 2018	30 June 2019	30 June 2018	31 December 2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Income						
(a) Revenue from operations	24,557.54	9,855.74	17,386.11	. 34,413.28	26,361.33	38,622.76
(b) Other income	127.85	145.97	170.34	273.82	258.31	962.15
Total income	24,685.39	10,001.71	17,556.45	34,687.10	26,619.64	39,584.91
2. Expenses				· · · · · · · · · · · · · · · · · · ·		
(a) Cost of materials consumed	9,665.84	4,464.25	6,903.79	14,130.09	11,783.63	16,603.01
(b) Purchase of stock-in-trade	2,335.66	826.01	566.71	3,161.67	928.07	1,829.00
(c) Changes in inventories of finished goods, work-in- progress and stock-in-trade	28.50	(620.99)	936.72	(592.49)	(254.54)	(687.86)
(d) Employee benefits expense	1,569.64	1,123,60	1,106,51	2,693,24	2,131.59	4,114.72
(e) Finance costs	766.48	539.00	464,28	1,305.48	1,014.07	1,943.98
(f) Depreciation and amortisation expense	998.45	741.58	779.45	1,740.03	1,508.08	2,955.50
(g) Other expenses	3,947.89	2,157.86	2,759.60	6,105.75	5,018.25	8,196,98
Total expenses	19,312.46	9,231.31	13,517.06	28,543.77	22,129.15	34,955.33
3. Profit before tax (1-2)	5,372.93	770.40	4,039.39	6,143.33	4,490.49	4,629.58
4. Tax expense			Ź			
(a) Current tax	958,60	132.93	1,215.49	1.091.53	1,247,70	797.90
(b) Adjustment of tax relating to earlier periods	-		-	-	-	14.35
(c) Deferred tax	593.30	82.91	(66.94)	676.21	16.98	493.74
Total tax expense	1,551.90	215.84	1,148.55	1,767.74	1,264.68	1,305.99
5. Net Profit after tax (3 - 4)	3,821.03	554.56	2,890.84	4,375.59	3,225.81	3,323.59
6. Other comprehensive income			•	·	,	
A. Items that will not be reclassified to profit or loss	371.74	(58.73)	8.60	313.01	(30.02)	(22.54)
B. Income tax relating to items that will not be reclassified to profit or loss	(9.54)	20.52	(2.98)	10.98	10.39	7.78
Total other comprehensive income	362.20	(38.21)	5.62	323.99	(19.63)	(14.76)
7. Total comprehensive income for the period (5+6)	4,183.23	516.35	2,896.46	4,699.58	3,206.18	3,308.83
৪. Paid-up equity share capital (face value of ₹ 10 each)	1,828.55	1,628.52	1,828.15	1,826.55	1,820.15	1,820.42
9. Reserves excluding revaluation reserves			.,	28,717,84	24,495,38	24,062,97
10. Earnings per share(of ₹ 10/- each) (not annualised for quarters and half years):						
(a) Basic	13.95	2 02	10.55	15.97	11 78	12.13

13.95

13,95



(a) Basic

(b) Dlluted

See accompanying notes

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12.13

(Indirect Method) Particulars	Six month period ended 30 June 2019 (Unaudited)	(₹ in million) Six month period ended 30 June 2018 (Unaudited)
A. Operating activities		
Profit before tax and share of profit in associate	6,427.10	4,532.79
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation on property, plant and equipment	2,215.75	1,890.16
Amortisation of intangible assets	28.64	20.87
nterest expense at amortised cost	1,425.36	1,092.31
nterest income at amortised cost	(23.25)	(27.48)
Dividend income from current investment	(0.18)	=
Profit on sale of current investments	(0.09)	-
excess provisions written back	(1.77)	(3.48)
Property, plant and equipment written off	52.98	52.05
oss/(gain) on disposal of property, plant and equipment (Net)	2.40	43.61
Bad debts and advances written off	1.71	1.22
Allowance for expected credit loss	89.62	138.41
Inrealised exchange fluctuation	198.35	263.56
Operating profit before working capital changes	10,416.62	8,004.02
Vorking capital adjustments	(4.000.04)	(4.000.04)
ncrease in inventories	(1,208.91)	(1,262.31)
ncrease in trade receivables	(1,493.76)	(813.87)
ncrease in current and non-current financial assets and other current and non- urrent assets	(1,609.99)	(443.29)
ncrease in current financial liabilities and other current and non-current liabilities and provisions	6,491.00	4,279.05
otal cash from operations	12,594.96	9,763.60
ncome tax paid	(454 33)	(259.48)
let cash flows from operating activities (A)	12,140.63	9,504.12
B. Investing activities		
Purchase of property, plant and equipment and intangible assets (including adjustment on account of capital work-in-progress, capital advances and capital preditors)	(4,730.77)	(3,815.22)
Proceeds from disposal of property, plant and equipment and intangible assets	17.01	45.44
Acquisition under business combination	(16,551.47)	(491.80)
nterest received	18.75	34.13
Dividend income from current investment	0.18	-
roceeds from sale of current investments (Net)	0.09	_
ncrease)/decrease in other bank balances	(66.10)	280.93
let cash used in investing activities (B)	(21,312.31)	(3,946.52)
. Financing activities		
roceeds from borrowings	40 000 04	7,540.75
· · · · · · · · · · · · · · · · · · ·	18,229.01	•
epayments of borrowings epayment of deterred payment liabilities	(4,727.42) (433.87)	(5,648.24) (3,020.73)
roceeds/(repayments) from/(of) short term borrowings (Net)	(2,260.67)	(3,020.73)
edemption of non-convertible debentures	(2,200.07)	(3,000.00)
roceeds from issue of share capital (including share premium thereon)	1.99	3.06
nterest paid	(1,390.77)	(920.08)
ividends paid to non-controlling shareholers	(5.43)	(320.00)
et cash flows from/(used in) financing activities (C)	9,412.84	(5,090.56)
et change in cash and cash equivalents (D=A+B+C)	241.16	467.04
et change in cash and cash equivalents (D-ATDTC)	429.36	
ash and each equivalents at the beginning of these (F)	429.36	649.46
ash and cash equivalents at the beginning of year (E) Inrealised exchange loss on translation of cash and cash equivalent in Ubsidiaries (F)	281.18	-

#### Note:

(a) Non-cash changes in liabilities arising from financing activities pertains to impact of fair value changes and foreign exchange fluctuations which are considered to be insignificant.

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(Indirect Method) Particulars	Six month period ended 30 June 2019 (Unaudited)	(₹ in million) Six month period ended 30 June 2018 (Unaudited)
A. Operating activities		
Profit before tax	6,143.33	4,490.49
Adjustments to reconcile profit before tax to net cash flows:		
Depreciation on property, plant and equipment	1,715.62	1,499.46
Amortisation of intangible assets	24.41	8.62
Interest expense at amortised cost	1,305.48	1,014.07
Interest income at amortised cost	(158.10)	(145.98)
Dividend income from current and non-current investment in subsidiary	(46.67)	-
(Gain)/loss on disposal of property, plant and equipment (Net)	(5.02)	21.41
Property, plant and equipment written off  Bad debts and advances written off	49.67	<b>51.87</b> 1.17
Excess provisions written back	1.60 (1.63)	ĖH
Profit on sale of current investments	(0.09)	<u>"</u>
Guarantee commission received	(21.13)	(10.18)
Unrealised foreign exchange fluctuation	25.64	(15.99)
Allowance for expected credit loss	30.09	28.20
Operating profit before working capital changes	9,063.20	6,943.14
Working capital adjustments:	0,000.20	0,040.14
Increase in inventories	(687.56)	(663.22)
Increase in trade receivables	(687.05)	(608.92)
Increase in current and non-current financial assets and other current and non-current assets	(1,745.45)	(418.24)
Increase in current financial liabilities and other current and non-current liabilities and provisions	5,441.38	3,299.62
Total cash from operations	11,384.52	8,552.38
Income tax paid	(418.35)	(202.28)
Net cash flows from operating activities (A)	10,966.17	8,350.10
3. Investing activities  Purchase of property, plant and equipment and intangible assets (including adjustment on account of capital work-in-progress, capital advances and capital creditors)	(3,863.16)	(1,930.59)
Proceeds from disposal of property, plant and equipment and intangible assets	21.67	213.10
Loan given to subsidiaries	(211.22)	(1,017.26)
Redemption of preference shares (classified as loan given to subsidiary)	52.35	95.42
Acquisition under business combination	(16,551.47)	(491.80)
Purchase of investments in subsidiaries	-	(629.56)
Proceeds from sale of current investments (Net)	0.09	-
Guarantee commission received	19.82	-
Interest received	29.05	28.66
Dividend income from current investment	0.18	•
Dividend income from non-current investment in subsidiary	223.28	180.92
Net cash used in investing activities (B)	(20,279.41)	(3,551.11)
C. Financing activities		
Proceeds from borrowings	18,229.01	6,879.74
Repayment of borrowings	(4,216.63)	(5,443.73)
Repayment of deferred payment liabilities	(433.87)	(3,020.73)
Proceeds from short-term borrowings (Net)	(2,317.86)	812.74
Proceeds from issue of share capital (including share premium thereon)	1.99	3.06
Redemption of non-convertible debentures	-	(3,000.00)
Interest paid	(1,286.73)	(904.73)
Net cash flows from/(used in) financing activities (C)	9,975.91	(4,673.65)
Net change in cash and cash equivalents (D=A+B+C)	662.67	125.34
Cash and cash equivalents at the beginning of year (E)	17.75	312.65
Cash and cash equivalents at the end of year (D+E)	680.42	437.99

#### Notes

- (a) During the period, loan amounting to ₹ 1,182.46 (30 June 2018: Nil) outstanding from a subsidiary has been converted into equity.
- (b) Non-cash changes in liabilities arising from financing activities pertains to impact of fair value changes and foreign exchange fluctuations which are considered to be insignificant.

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Corporate identification number: L74899DL1995PLC069839

Registered office: F-2/7, Okhla Industrial Area, Phase-I, New Delhi-110020

Corporate office: RJ Corp House, Plot No-31, Institutional Area, Sector-44, Gurugram-122002 (Haryana)
Tel: +91-124-4643100, Fax: +91-124-4643303, E-mail: complianceofficer@rjcorp.in, Website: www.varunpepsi.com

(₹ in million, except otherwise stated)

#### Notes:

- 1. These standalone and consolidated unaudited financial results for the quarter and half year ended on 30 June 2019 have been reviewed by the Audit and Risk Management Committee and approved by the Board of Directors of Varun Beverages Limited ("VBL" or "the Company") at their respective meetings held on 01 August 2019. The Statutory Auditors have conducted a limited review of these financial results.
- 2. These financial results have been prepared in accordance with the recognition and measurement principles of applicable Indian Accounting Standards ('Ind AS') notified under the Companies (Indian Accounting Standards) Rules, 2015 as specified in section 133 of the Companies Act, 2013 [read with SEBI Circular CIR/CFD/FAC/62/2016 dated 05 July 2016 and other recognised accounting practices and policies].
- 3. VBL follows calendar year as its financial year as approved by the Company Law Board, New Delhi.
- 4. The business activities of the Company, its subsidiaries and associates (together referred to as the "Group") predominantly fall within a single primary business segment viz. manufacturing and sale of beverages. There is no separate reportable business segment. The Group operates in two principal geographical areas, i.e., in India, its home country, and in other countries. The aforesaid is in line with review of operating results by the chief operating decision maker. The sale of products of the Group is seasonal.
- 5. During the quarter ended on 30 June 2019, the paid-up capital of the Company has increased by ₹ 0.03 on allotment of 3,700 equity shares of ₹ 10 each, pursuant to exercise of stock options by employees.
- 6. The Board of Directors have approved a payment of interim dividend of ₹ 2.50 (Rupees two and paise fifty only) per equity share of the face value of ₹ 10 each.
- 7. Pursuant to recommendation by Board of Directors in its meeting held on 17 June 2019 and approved by the shareholders through postal ballot on 19 July 2019, the Company on 29 July 2019 allotted 91,327,613 bonus equity shares of ₹ 10 each as fully paid-up bonus equity shares, in the proportion of 1 (One) equity share of Rs. 10/- each for every 2 (Two) existing equity shares of ₹ 10/- each to the eligible members whose names appeared in the register of members/list of beneficial owners as on 27 July 2019, i.e. record date. Consequently, the paid-up equity share capital of the Company stands increased from ₹ 1,826.55 divided into 182,655,225 equity shares of ₹ 10 each to ₹ 2,739.83 divided into 273,982,838 equity shares of ₹ 10 each. Accordingly, earnings per share for all the periods presented has been calculated based on number of shares outstanding in respective periods, as increased for issuance of bonus shares.
- 8. During the quarter ended on 30 June 2019, the Company has concluded the acquisition of franchise rights in South and West regions from PepsiCo India Holdings Private Limited ("PepsiCo") for a national bottling, sales and distribution footprint in 7 states and 5 Union Territories of India for a total transaction value of 7 18,025 on a slump sale basis. The aforesaid transaction value excludes the consideration paid for working capital taken over and investment fund received on acquisition from PepsiCo. The Company is now a franchisee of PepsiCo's beverages business across 27 states and 7 Union Territories of India.

For and on behalf of Board of Directors of Varun Beverages Limited

Signed For Identification (

Raj P. Gandhi Whole Time Director

Place: Gurugram
Dated: 01 August 2019

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